



**FALKONAIR**

**NEWS**

*The Innovation Information Newsletter*



## Saving A Fortune!

Having just installed 40 Smart Compressor Controls (SCC's) on numerous facilities of a Fortune 500 multi-national retailer, Juan Manuel Ortega and his team at Ecopower are already reaping the rewards. This Fortune 500 customer is seeing the real value of the savings in their energy bills and are looking at undertaking further installations. A combination of Invertek, Yaskawa and Schneider Electric VFD's were installed alongside Falkonair's SCC's on roof top units and refrigeration rack systems. Case studies to follow in our next newsletter.



Yaskawa VFD's with SCC's



Invertek VFD'S with SCC'S



For more information on any of the articles, please feel free to contact your representative or [info@falkonair.com](mailto:info@falkonair.com)

# Food For Thought!



Two SCC's were installed alongside two ABB ACH580 VFD's on a 40 Ton Aermec Air-Cooled Water Chiller on a food production plant in Northern Ireland, UK.

The savings seen were 28%. For the full story, please visit the case study section on our website.

## Show Stopper! Las Vegas AHR Show

Thank you to everyone that stopped by to visit our stand and meet us at the AHR Show in Las Vegas, NV, US in February. It was fantastic to see so many familiar faces and meet new people too.

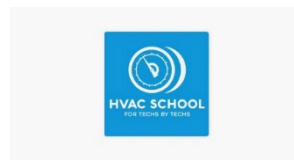


Some of the Falkonair Team

During the show our CEO Chris Micallef was interviewed by Nathan Orr of HVAC School to discuss our Smart Compressor Control. Please see the link below.

3phase energy savings w/falkonair

<https://hvacschool.libsyn.com/3-phase-energy-savings-w-falkonair>



Falkonair's Chris Micallef deep in conversation with HVAC School's Nathan Orr from AHR 2022





## Houston, We Have Found A Solution...

Introducing Roessler Equipment Co Inc

One of our newer Falkonair family members is Alex Roessler and his team in Houston, TX. They are a distributor for ABB in Houston and we are happy to have them join our network.

Their first installation is on their very own facility, meaning they have a live demo at all times.

Falkonair were invited to take part in their recent successful open house event.



ABB VFD with SCC at Roessler

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## Bossing It In Boston!



Schneider VFD with SCC

A warm welcome to Emre Schweighoffer and his team at National Resource Management, Inc (NRM). NRM are specialists in controls, and they undertook a SCC installation on a Century refrigeration unit with a Schneider Electric VFD. We look forward to completing further projects together in the future. This system is saving more than 40% in energy reduction.

